

2019 On the Shelves:

Food Trends Lookout



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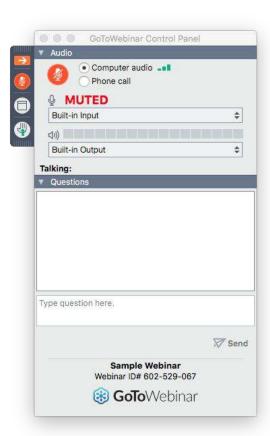
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Presenter



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Introduction

Five Food & Nutrition Trends for 2019

In this 30-minute webinar we'll discuss insights gleaned from:

- Trade shows and conferences, including the AND's Food & Nutrition Conference/Expo
- Trips down the aisles of supermarkets
- · Restaurant menus
- Food magazines





Continuing rise of plant-based protein alternatives



20% in 2018, topping \$3.3 billion in sales







Innovative Plant-Based Food Options Are Posting Double-Digit Growth

Product	Sales growth
Plant-based cream	25%
Plant-based nutrition and diet	15%
Plant-based yogurt	31%
Plant-based pizza	21%
Veggie noodles	115%
Cheese alternatives	45%
Meat alternatives	30%

Source: Nielsen Product Insider, powered by Label Insight, 52 weeks ended April 7, 2018. Copyright © 2018 The Nielsen Company (US), LLC. All Rights Reserved.



FODMAP's growing impact following 2018

- 30 million Americans suffer from IBS
- Avoid high FODMAP foods to manage IBS symptoms





The demand for nutrition from processed snacks

- 10% average annual growth of snacking claim in global food and beverage launches over the past 5 years
- Consumers seeking to replace less healthy foods and beverages with more nutrient dense options





Is coconut losing ground to conflicting research?

- · Conflicting health messages
- Coconut milk sales increased in 2018
- Watch for shifts in the popularity of coconut oil in 2019

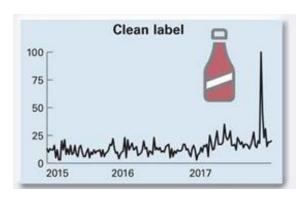




Clean eating and its growing popularity

- Vague definition, but increasing interest
- Increase in food company commitments regarding ingredients and packaging





Source: Google Trends



Guiding Stars

The formula **credits** a product's score for:

Vitamins
Minerals
Dietary Fiber
Whole Grains
Omega-3s



The formula **debits** a product's score for:

Saturated Fat

Trans Fat

Added Sodium

Added Sugar

Artificial Colors

The resulting score represents a weighted total



Guiding Stars

One Guiding Star indicates good nutritional value



Good

Two Guiding Stars indicate better nutritional value



Better

Three Guiding Stars indicate the best nutritional value



Best



Resources

2019 On the Shelves: Food Trends Lookout
Foods from FNCE 2018
Alli & Kit at FNCE 2018

Resources listed here update their trend data in December/January:

<u>Food and Drink Resources</u>

<u>Global Food Forums</u>

<u>National Restaurant Association</u>

Resources listed here update their trend data each spring:
Institute of Food Technology
Food Marketing Institute



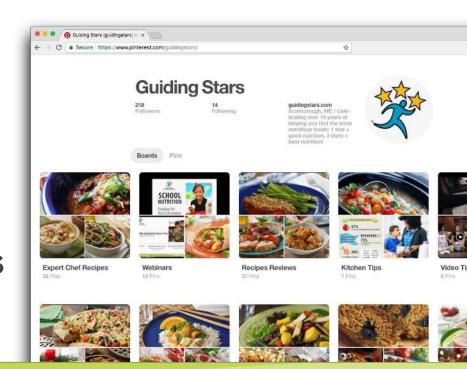


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Q&A

